

TOP AGENT

MAGAZINE

A portrait of Hilany Munguia, a woman with long brown hair, smiling and looking slightly to the side. She is wearing a black off-the-shoulder top, a silver chain necklace with a small pendant, and a small earring. The background is a blurred cityscape.

HILANY
MUNGUIA



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Top Agent Hiliany Munguia is the President and CEO of Clients 1st Realty, where she services clients throughout Miami, Palm Beach and Broward County.

Born and raised in Honduras, Hiliany Munguia came to the United States when she was sixteen and fought to make a life for herself on American soil. After completing college, she began managing properties and quickly fell in love with real estate. “My family has a background in investment,” she says. “Once I began working in the industry, I realized that I absolutely had to get my real estate license.”

Today, Hiliany is the President and CEO of Clients 1st Realty, where she services clients throughout Miami, Palm Beach and Broward County. For the past decade, she has been combining her business savvy and entrepreneurial spirit to help buyers and sellers of all kinds navigate the market.

When listing a home, Hiliany prefers a targeted approach. After supplying her clients



with professional photography and videography, she shares their home over an assortment of social media and digital platforms. Hiliany also utilizes her extensive database, which includes over 50,000 international business contacts, to uncover even more prospective buyers. Similarly, she can harness her own professional connections to help her sellers

remodel or make alterations to their homes and increase their curbside appeal.

Hiliany is equally detailed when assisting her buyers, guiding them through the transaction from beginning to end. Leaning on her years of experience, she can traverse the pitfalls of any purchase. Through it all, though, she is



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there for her clients with empathy and compassion. "I treat every single transaction as if it were my own home," she says. "When I'm educating my clients on each step, I'm telling them what I would personally do."

For Hiliany, service lasts long after the deals are done; she remains in touch with her clients well after closing to keep them apprised of any changes in the market. Because of her ongoing commitment, she has earned an outstanding reputation around Florida, with the vast majority of her volume coming from referrals. Having built such an accomplished career in the real estate industry, she has a strong passion for mentoring up-and-coming agents. "In real estate, there are so many agents who need support to get their career going," she says. "I'm here to guide them around any barrier that emerges at the start of their careers."

Elsewhere, Hiliany has developed a specialization in investment properties. Over



the course of the transaction, she helps international investors coordinate between accountants and lawyers en route to securing their asset. Currently, she manages over 25 million dollars in assets—and her portfolio is growing.

Outside of her career, Hilianny is tremendously active in her community. She has previously served a president and board member of assorted community associations, and she supports various local charities. When she's not assisting clients or giving back, she can



be found spending time outdoors with her two beloved children.

Looking ahead, Hiliany envisions the further growth of her client-base and team. But she can

also step back and enjoy the fulfilling life she has realized in America. “My experience coming to America has really helped me grow as a person,” she says. “Now I can’t wait to share that success with all my buyers and sellers.”



To learn more about Hiliany Munguia
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